

AVADH/SE/2020-21/28

August 13, 2020

The Manager
Listing Department
National Stock Exchange of India Limited
'Exchange Plaza'
C - 1, Block G
Bandra-Kurla Complex
Bandra (E)
Mumbai 400051
SYMBOL – AVADHSUGAR

The Manager
Listing Department
BSE Ltd.
1st Floor, New Trading Ring
Rotunda Building
P.J. Towers
Dalal Street, Fort
Mumbai-400 001
STOCK CODE - 540649

The Secretary
The Calcutta Stock
Exchange Ltd.
7, Lyons Range
Kolkata 700 001

Scrip Code - 11610

Dear Sirs/Madam,

Subject: Disclosure of information pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In compliance with Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Company's Code of Practices and Procedure for Fair Disclosure of Unpublished Price Sensitive Information, kindly find enclosed herewith a copy of the Investor Presentation with respect to the Financial Highlights of the quarter ended 30th June, 2020 of the Company.

Please take the same on record.

Thanking you,

Yours faithfully,
For Avadh Sugar & Energy Limited


Anand Sharma
Company Secretary
FCS - 7305



Encl : as above



K.K. BIRLA GROUP OF SUGAR COMPANIES



Avadh Sugar and Energy Limited

Strengthening Roots for Better Tomorrow

Result Presentation | Q1FY21

Agenda



Q1FY21 Highlights

Industry Updates

Q1FY21 Financial Highlights



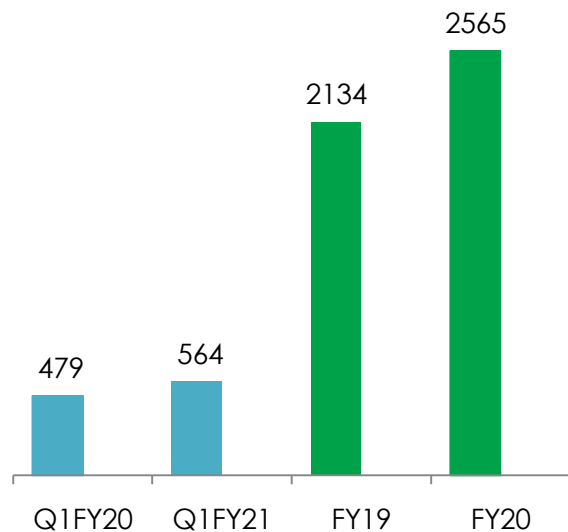
Key Business Updates – Q1FY21

- Sugar stock as on **30th June 2020, 46.97 lakh quintals**
- Average realization in **Q1FY21 was Rs. 3,132/- per quintal** as compared with Rs. 3,246/- per quintal in Q1FY20
- Crushing during **Q1FY21 was at 130.3 lakh quintals** as compared with 141.32 lakh quintals in Q1FY20
- Expansion at **Hargaon & Seohara Distillery** on track; likely to be commissioned by **October 2020**
- Ethanol production in **Q1FY21 was 92.19 lakh litres from B heavy molasses**
- Sugar despatches and sales in **Q1FY21 were at 14.30 lakh quintals** as compared with 11.42 lakh quintal in Q1FY20; The realisations have been muted due to the impact of Covid-19 pandemic
- Profitability impacted due to downward revision in Power Tariff
- Credit Rating: ICRA assigned '**ICRA A-**' rating for the Company's banking facilities

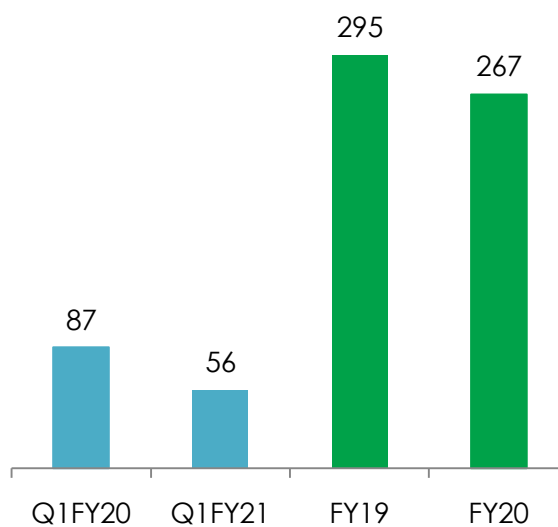
Stock Position	
Opening stock as on 01 st April 2020	45.61 Lakh Qtls
Production	15.66 Lakh Qtls
Sold	14.30 Lakh Qtls
Closing stock as on 30th June 2020	46.97 Lakh Qtls

Q1FY21 Result Highlights

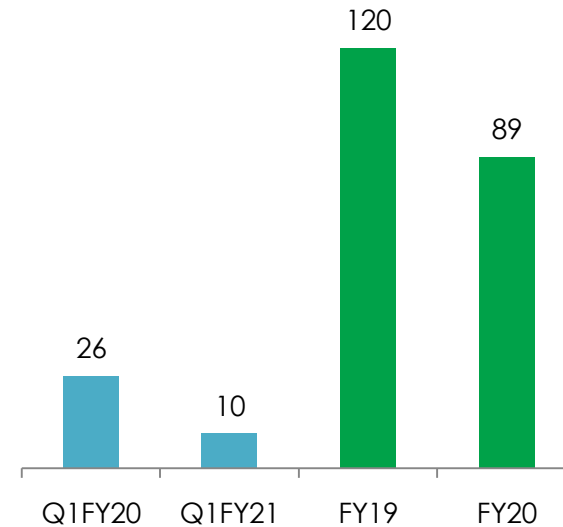
Total Income (Rs. Cr)



EBITDA (Rs. Cr)



PAT (Rs. Cr)



Profitability Highlights

Rs. Crore	Q1FY21	Q1FY20	YoY	FY20	FY19	YoY
Total Income	564	479	18%	2,565	2,134	20%
Raw Material Cost	435	317	37%	1,974	1,528	29%
Employee Cost	23	22	5%	92	85	8%
Other Expenditure	50	53	-6%	232	226	3%
EBITDA	56	87	-36%	267	295	-9%
Depreciation	11	11	-	45	44	2%
PBIT	45	76	-41%	222	251	-12%
Interest	29	34	-15%	116	97	20%
Profit Before Tax	16	41	-61%	106	154	-31%
Tax	6	15	-60%	17	34	-50%
Profit After Tax	10	26	-62%	89	120	-26%
EPS (Rs)	5.02	13.18	-62%	44.27	59.88	-26%

Q1FY21 Segmental Highlights



Sugar Segment Performance

	Segmental Revenues (Rs. Lakh)	Dispatched Qty (Lakh Qtls)	PBIT (Rs. Lakh)
Q1FY21	52,967	14.30	1,106
Q1FY20	43,733	11.42	2,851
FY20	2,49,213	67.96	12,102
	Sugarcane Crushed (Lakh Qtls)	Sugar Recovery (%)	Average Sugar Realization (Rs. Per Kg)
Q1FY21	130.30	11.63	31.32
Q1FY20	141.32	11.72	32.46
FY20	600.28	11.44	32.50

Sugar inventory as on 30th June 2020 was 46.97 lakh quintals valued @ average rate of Rs. 29.40 per kg

Distillery Segment Performance

	Segmental Revenues (Rs. Lakh)		PBIT (Rs. Lakh)			
Q1FY21	8,057		3,259			
Q1FY20	6,499		3,613			
FY20	23,624		10,791			
	Total Ethanol Production (Lakh litres)		Total Ethanol Sales (Lakh litres)		Average Realization of Ethanol (Rs./litre)	
	B	C	B	C	B	C
Q1FY21	92.20	88.15	124.64	11.51	54.27	43.75
Q1FY20	-	191.59	-	141.93	-	43.60
FY20	233.79	345.94	154.70	322.14	54.27	43.62

Co-Generation Segment Performance

	Segmental Revenues (Rs. Lakh)	PBIT (Rs. Lakh)	
Q1FY21	3,316	297	
Q1FY20	5,621	1,576	
FY20	15,555	1,130	
	Power Generation (Lakh units)	Power Sales (Lakh units)	Average Realization (Rs. Per Unit)
Q1FY21	511.98	279.45	3.00
Q1FY20	666.65	515.31	5.01
FY20	2,248	1,755	2.94

Industry updates



Sugar Industry Updates

New virus outbreak threatens sugar crops in Europe: A crop disease outbreak in Europe hits the sugar farmers. It is expected that this disease could cut sugar production by ~25% in France and even more in Germany if conditions don't improve

Sugar Production: India achieved sugar production of 27.02 mln tonnes so far in SS 19-20 and expected sugar production in SS 20-21 is 30.5 mln tonnes

Raw Sugar Price: Raw sugar prices hardened to 12.54 cents per pound for October 2020 delivery and is upto 13.15 cents per pound for March 2021 delivery

MSP: The government has increased the minimum selling price (MSP) of sugar from Rs 31 per kg to Rs. 33 per kg wef 01.10.2020

Export: 5.2 mln tonnes has been exported for SS 2019-20 and is expected to be 5.8 mln tonnes by the end of SS 2019-20; export will continue to get benefits by Government of India resulting in stabilisation of inventory levels

Sugar Industry Updates

Task force recommendations of one time solutions to sugar sector woes:

Niti Ayog submitted its report recommending the following:

1. One time increase of MSP to unburden the mills
2. Capping of farmers land used for sugarcane at 85% of the total land
3. Cash incentive of Rs. 6,000 per hectore to farmers for shift to other crops from sugarcane
4. Cess of Rs. 50 per quintal of Sugar
5. Revenue sharing formula with the price stabilisation fund to protect farmers
6. Implementation of scientific formula suggested by C. Rangarajan committee with slightly upward adjustment in sugarcane prices

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