February 6, 2023



AVADH/SE/2022-23/36

The Manager Listing Department National Stock Exchange of India Limited 'Exchange Plaza' C - 1, Block G Bandra-Kurla Complex Bandra (E) Mumbai 400051 SYMBOL – AVADHSUGAR

The Manager Listing Department BSE Ltd. 1st Floor, New Trading Ring Rotunda Building P.J. Towers Dalal Street, Fort Mumbai-400 001 STOCK CODE - 540649

Dear Sirs,

# Sub: Disclosure of information pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In compliance with Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Company's Code of Practices and Procedure for Fair Disclosure of Unpublished Price Sensitive Information, kindly find enclosed herewith a copy of the Investor Presentation with respect to the Financial Highlights of the Company for the quarter ended 31<sup>st</sup> December, 2022.

Please take the same on record.

Thanking you,

Yours faithfully, For Avadh Sugar & Energy Limited

DEVINDER KUMAR JAIN Digitally signed by DEVINDER KUMAR JAIN Date: 2023.02.06 18:08:10 +05'30'

Devinder Kumar Jain Company Secretary ACS – 14674



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# Avadh Sugar & Energy Ltd

Making Sustainable Impact



Result Presentation | 9M / Q3FY23



### 9M / Q3FY23 Highlights

### Key Business Updates (1/2)



SUGAR

#### Sugar Performance:

| Stock Position (Lakh Qtls)                         |       |
|--|-------|
| Opening stock as on 1 <sup>st</sup> October 2022   | 11.13 |
| Production   | 13.54 |
| Sold   | 13.84 |
| Closing stock as on 31 <sup>st</sup> December 2022 | 10.83 |

 Closing stock as on 31-Dec-22 stood at 10.83 Qtls as against 17.86 Qtls as on 31-Dec-21

 Average domestic sale realization: Rs. 3,543 per Qtl in Q3FY23 (Rs. 3,552 per Qtl in Q3FY22) Rs. 3,501 per Qtl in 9MFY23 (Rs. 3,416 per Qtl in 9MFY22)

### ETHANOL



#### Distillery Performance:

| Particulars | Q3FY23    | Q3FY22    |
|-------------|-----------|-----------|
| UOM         | Lac/Qtls. | Lac/Qtls. |
| Production  | 192.62    | 161.31    |
| Sales       | 192.80    | 179.26    |

- Ethanol production capacity of B-heavy molasses, which was increased to 325 KLPD in FY22, is being 100% utilized
- The 10% Ethanol Blending target has been achieved in 2022, ahead of schedule



#### Profitability Impacted Due To :-

- Wage Revision by Government of Uttar Pradesh with retrospective effect, additional cost of Rs. 1,180 Lacs.
- Additional earmarking of Molasses due to increases in Levy obligation for Sugar Season 2021-22 and consequential opportunity loss.
- Impact of Higher Sugar cane price in the Sugar Season 2021-22 not fully compensated by increase in Sugar Realisation.
- Lower recovery.
- Lower domestic sale due to lower quota.
- Cane contribution considered at 3% of FRP (i.e., Rs. 9.30 per QtI) as compared to Rs. 5.50 per QtI in the previous year.

#### Substantial reduction in Debt over the past quarters :-

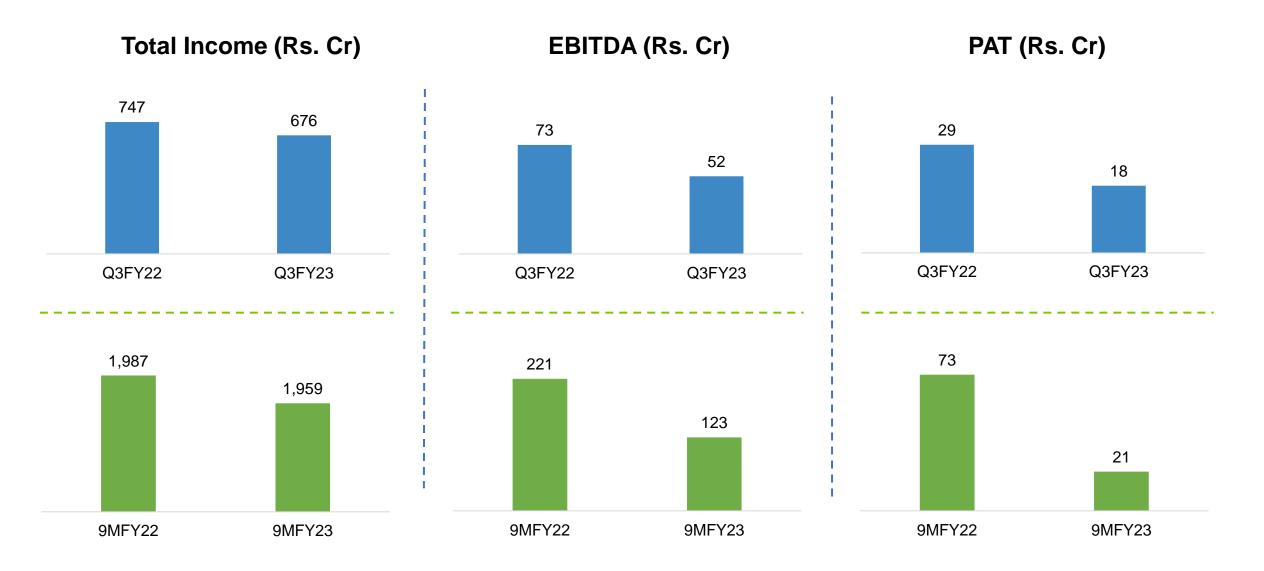
- Total Debt reduction of Rs. 489 Cr in 9MFY23 from 31-Mar-22
- Respectable credit rating of "IND A/Stable" by India Ratings and Research

| Particulars (Rs. In Crores)   | 31-Dec-22 | 31-Dec-21 | 31-Mar-22 |
|-------------------------------|-----------|-----------|-----------|
| Term Loan                     | 468*      | 551*      | 522*      |
| Cash Credit / Short Term Loan | 256       | 398       | 691       |
| Total Debt                    | 724       | 949       | 1,213     |
| Cane Dues & Other Payables    | 244       | 173       | 306       |
| Total Outside Liability       | 968       | 1,122     | 1,519     |

\* Including UP govt soft Loan & SEFASU Loan for Distillery Project aggregating to Rs. 142 Cr.

### Performance in Q3 & 9MFY23







| Rs. Crore         | Q3FY23 | Q3FY22 | 9MFY23 | 9MFY22 |
|-------------------|--------|--------|--------|--------|
| Total Income      | 676    | 747    | 1,959  | 1,987  |
| Raw Material Cost | 535    | 587    | 1,592  | 1,544  |
| Employee Cost     | 28     | 27     | 88     | 71     |
| Other Expenditure | 61     | 60     | 156    | 151    |
| EBITDA            | 52     | 73     | 123    | 221    |
| Depreciation      | 13     | 13     | 38     | 39     |
| PBIT              | 39     | 60     | 85     | 182    |
| Interest          | 11     | 16     | 52     | 69     |
| Profit Before Tax | 28     | 44     | 33     | 113    |
| Тах               | 10     | 15     | 12     | 40     |
| Profit After Tax  | 18     | 29     | 21     | 73     |
| EPS (Rs) *        | 8.86   | 14.41  | 10.56  | 36.49  |

\*Not annualised



## Segmental Performance



| Dertieulere                    | Sugar       |             | Distillery (Ethanol) |               | Co-Generation (Power) |             |
|--------------------------------|-------------|-------------|----------------------|---------------|-----------------------|-------------|
| Particulars                    | 9MFY23      | 9MFY22      | 9MFY23               | 9MFY22        | 9MFY23                | 9MFY22      |
|                                |             |             |                      |               |                       |             |
| Segmental Revenues (Rs. Lakh)  | 182,020     | 1,81,505    | 40,086               | 34,762        | 11,092                | 9,125       |
| PBIT (Rs. Lakh)                | 2,617       | 7,557       | 7,950                | 11,961        | (674)**               | (224)**     |
|                                |             |             |                      |               |                       |             |
| Production Qty (In Lacs)       | 22.49 Qtl   | 24.92 Qtl   | 651.28 Ltr           | 561.85 Ltr    | 1,290 units           | 1,273 units |
| Sales Qty (In Lacs)            | 40.73 Qtl   | 45.57 Qtl   | 653.54 Ltr           | 601.81 Ltr    | 705 units             | 648 units   |
| Average Realisation (Rs)       | 3,501 / Qtl | 3,416 / Qtl | 60.24 / Ltr *        | 57.67 / Ltr * | 3.24 / unit           | 3.06 / unit |
|                                |             |             |                      |               |                       |             |
| Sugar cane Crushed (Lakh Qtls) | 254.0       | 247.0       |                      |               |                       |             |
| Sugar Recovery (%)             | 9.84        | 10.15       |                      |               |                       |             |

\* B-Heavy

\*\* Loss due to transfer of bagasse at higher rate



| Dertieulere                       | Sugar       |             | Distillery (Ethanol) |               | Co-Generation (Power) |             |
|-----------------------------------|-------------|-------------|----------------------|---------------|-----------------------|-------------|
| Particulars                       | Q3FY23      | Q3FY22      | Q3FY23               | Q3FY22        | Q3FY23                | Q3FY22      |
|                                   |             |             |                      |               |                       |             |
| Segmental Revenues (Rs. Lakh)     | 68,930      | 71,302      | 12,217               | 10,376        | 6,587                 | 4,889       |
| PBIT (Rs. Lakh)                   | 3,040       | 3,505       | 1,347                | 2,608         | 100                   | 290         |
|                                   |             |             |                      |               |                       |             |
| Production Qty (In Lacs)          | 13.54 Qtl   | 15.68 Qtl   | 192.62 Ltr           | 161.31 Ltr    | 646 units             | 638 units   |
| Sales Qty (In Lacs)               | 13.84 Qtl   | 16.89 Qtl   | 192.80 Ltr           | 179.26 Ltr    | 463 units             | 391 units   |
| Average Realisation (Rs Per Unit) | 3,543 / Qtl | 3,552 / Qtl | 60.81 / Ltr *        | 57.83 / Ltr * | 3.27 / unit           | 3.05 / unit |
|                                   |             |             |                      |               |                       |             |
| Sugar cane Crushed (Lakh Qtls)    | 164.5       | 164.9       |                      |               |                       |             |
| Sugar Recovery (%)                | 9.64        | 9.77        |                      |               |                       |             |

\* B-Heavy



# Industry Updates



#### **Global Sugar Inventory Update**

| Global Sugar Balance Sheet (Million MT) | 2021-22 | 2022-23 (RE) |
|---|---------|--------------|
| Opening Balance of Sugar Inventory      | 50.3    | 44.4         |
| Production during the year              | 180.3   | 183.2        |
| Consumption during the year             | 173.2   | 176.3        |
| Import/Export                           | 11.9    | 11.8         |
| Closing Balance for the year            | 44.4    | 38.5         |

Global Sugar Price Trend (USD/Kg)



Source: USDA

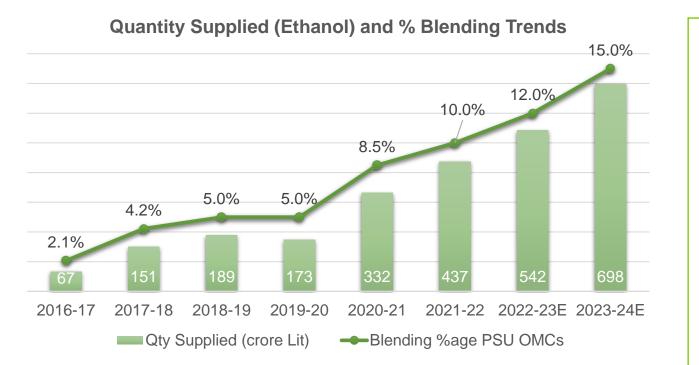
#### Global Sugar Outlook for SS 2022-23 (RE)

- Global production is estimated up 2.8 million tons to 183.2 million as higher production in Brazil, China, and Russia is expected to more than offset declines in the European Union, India, and Ukraine.
- **Consumption** is anticipated to rise to a new record due to growth in markets such as China, Indonesia, and Russia
- **Exports** are projected higher as the drop in India is more than offset by higher exports from Brazil and Thailand
- Closing Stock are estimated lower as growth in global consumption exceeds the rise in production



| Sugar Production/<br>Procurement      | <ul> <li>All India Sugar Production in SS 2022-23 is estimated at 343 lakh tonnes down 4% from the previous forecast due to yields impacted in key producing states hit by adverse weather</li> <li>FRP of Sugar Cane for Sugar Season 22-23 fixed at Rs. 305 / Qtl for a base recovery of Rs. 10.25% (P.Y.) Rs. 290 / Qtl for 10%</li> </ul>         |
|---------------------------------------|---|
| Sugar Balance Sheet<br>for SS 22-23 E | <ul> <li>Opening stock 60 lakh tons as on 1st October 2022</li> <li>Domestic consumption of 275 lakh tons, Sugar exports of 61 lakh tons (cap by GOI)</li> <li>The closing stock as on 30th September 2023 is 60 lakh tons</li> </ul>   |
| Exports                               | <ul> <li>Government has allowed 61 lakh tonnes of the sugar in the current season</li> <li>Sugar mills have entered contracts of 55 lakh tonnes out of which 18 lakh tonne have already been shipped.</li> </ul>  |
| Outlook                               | <ul> <li>ISMA estimates sugar production for SS 2022-23 to fall 5 per cent during 2022-23 marketing year ending<br/>September to 340 lakh tonnes after diversion of 45 lakh tonnes of sweetner. The blending of ethanol with petrol<br/>stood at 10 percent in the previous year and it is expected to increase to 12 per cent in 2022-23.</li> </ul> |

### Indian Ethanol Play Continues to Remain Strong



- Till 22nd January, 2023, out of total ethanol supply of 69.63 crore litres, 37.86 crore litres have been supplied from Sugarcane Juice and 20.39 crore litres have been supplied from B- Heavy Molasses
- Till 22nd January, 2023, total contracted quantity from Sugarcane Juice and B-Heavy Molasses is 134.93 crore litres and 209.81 crore litres respectively

- The average blending percentage is 10.81% till January 22, 2023.
- Out of the 4754 million liters finalized by the OMCs for the Ethanol Supply Year 2022-23 (Dec.-Nov.) against a total requirement of 6000 million liters, contracts for 4688 million liters.
- Against the above, 696 million liters have been lifted by the OMCs till 22nd January, 2023
- The total lifted quantity is 15% of the contracted quantity and 15% of the finalized quantity
- A spokesperson for Toyota in India said any car produced after 2013 could run on E20. Maruti Suzuki previously said all of its cars will be E20 compatible by March 2023. By 2030, Suzuki estimates that 15% of its car line-up in India will be electric, while 60% would be biofuel cars.

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